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## **America's 5000 Fastest-Growing Private Companies Revealed**

**5000 Fast-Growth Companies to Quell Your Recession Fears –  
List Reports Aggregate Revenue of \$185 Billion**

**Washington, D.C. & New York City are Home  
to the Most Inc. 5000 Companies**

### **Energy Category and Government Services See Explosive Growth**

**NEW YORK, August 20, 2008** – Inc.com, the online arm of *Inc.* magazine today announced its annual ranking of the 5000 fastest-growing private companies in the country. The list is the most comprehensive look at the most important segment of the economy – America's independent-minded entrepreneurs.

The 5000 companies that made the list reported aggregate revenue of \$185 billion and median three-year growth of 147 percent. Most important, the 2008 Inc. 5000 companies were engines of job growth, having created more than 826,033 jobs since those companies were founded. Complete results of the Inc. 5000, including company profiles and a list of the fastest-growing companies that can be sorted by industry and region can be found at [www.inc5000.com](http://www.inc5000.com).

“Our second annual Inc. 5000 continues the most ambitious project in business journalism,” said Inc. 5000 Project Manager Jim Melloan. “The Inc. 5000 gives an unrivalled portrait of young, underreported companies across all industries doing fascinating things with cutting-edge business models, as well as older companies that are still showing impressive growth.”

### **Hottest Regions for Fastest-Growing Companies**

The New York metro area tops the Inc. 5000 list with the most companies of any city with 355. Washington, D.C. comes in a close second with 300 companies on the list; Los Angeles comes in third with 244 companies, and Atlanta (194 companies) and Chicago (189 companies) round out the top five. Interestingly, only 62 companies on the Inc. 5000 are not based in metropolitan areas.

Grand Rapids, Mich. leads the list with the highest median revenue of any metro area (\$26.2 million, 16 companies), followed by San Antonio, Texas (\$21.3 million, 25 companies), Baton Rouge, La. (\$18.8 million, 14 companies), Houston (\$17.1 million, 97 companies), and Kansas City, Mo.-Kan. (\$16.5 million, 39 companies).

### **Hottest Industries for Fastest-Growing Businesses**

The most notable median growth categories among the Inc. 5000 fastest-growing businesses are in the Energy category (which grew by 298%), followed by Government Services (which grew by 220%), Security (200% growth), IT Services and Software (both grew by 187%), and Consulting (which grew by 182% on average).

The largest business category is IT Services, with 579 Inc. 5000 companies. Business Services (532 companies), Construction (459), Manufacturing (405), and Advertising & Marketing (361) complete the top five industries ranked on the 2008 Inc. 5000.

Industries reporting the highest median revenue are Travel (\$38.8 million), Financial Services (\$16.3 million), Logistics (\$15.4 million) Government Services (\$14.2 million), and Energy (\$14.2 million).

The Inc. 5000 list tends to capture larger, more mature companies, some with revenues well into the billions. In fact, this year's list includes the largest company ever to make an Inc. 500 or Inc. 5000 list, the global construction firm CH2M Hill, with \$5.8 billion in 2007 revenue. Among many other things, CH2M Hill is helping build Masdar City, the world's first zero-carbon, zero-waste city, in Abu Dhabi. The chart below highlights some of the Inc. 5000's biggest players.

**Top 10 Inc. 5,000 Companies Ranked by Gross Dollars of Growth:**

Rank	Company	Location	Gross \$ Growth	2008 Growth %	Industry
No. 3691	CH2M HILL	Englewood, CO	\$2.7 billion	85.15%	Construction
No. 3727	Kingston Technology	Fountain Valley, CA	\$2.1 billion	83.67%	Computers & Electronics
No. 3150	Brightstar	Miami, FL	\$1.9 billion	109.88%	Telecommunications
No. 32	VIZIO	Irvine, CA	\$1.8 billion	4056.86%	Computers & Electronics
No. 2582	CoBank	Greenwood, CO	\$1.6 billion	141.40%	Financial Services
No. 4762	Visa	San Francisco, CA	\$1.2 billion	47.80%	Financial Services
No. 3429	Mortenson Construction	Minneapolis, MN	\$1.0 billion	96.73%	Construction
No. 4320	JE Dunn Construction Group	Kansas City, MO	\$1.0 billion	62.26%	Construction
No. 4247	Petters Group Worldwide	Minnetonka, MN	\$9.0 million	64.29%	Financial Services
No. 4335	Express Employment Professionals	Oklahoma, OK	\$7.3 million	61.75%	Human Resources

**Top 10 Inc. 5000 Companies Ranked by Revenue:**

Rank	Company	Location	2007 Revenue	Industry
No. 3691	CH2M Hill	Englewood, CO	\$5.8 billion	Construction
No. 3727	Kingston Technology	Fountain Valley, CA	\$4.5 billion	Computers & Electronics
No. 3150	Brightstar	Miami, FL	\$3.7 billion	Telecommunications
No. 4672	Visa	San Francisco, CA	\$3.59 billion	Financial Services
No. 2582	CoBank	Greenwood Village, CO	\$2.8 billion	Financial Services
No. 4320	JE Dunn Construction Group	Kansas City, MO	\$2.6 billion	Construction
No. 4247	Petters Group Worldwide	Minnetonka, MN	\$2.3 billion	Financial Services
No. 3429	Mortenson Construction	Minneapolis, MN	\$2.1 billion	Construction
No. 32	VIZIO	Irvine, CA	\$1.9 billion	Computers & Electronics
No. 4335	Express	Oklahoma City, OK	\$1.9 billion	Human Resources

Employment Professionals			
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### **Methodology**

The 2008 Inc. 5000 list measures revenue growth from 2004 through 2007. To qualify, companies must be U.S.-based and privately held, independent – not subsidiaries or divisions of other companies – as of December 31, 2007, and have had at least \$200,000 in revenue in 2004, and \$2 million in 2007.

Companies can apply for next year's Inc. 5000 by registering with "IncBizNet, Business Network for Private Companies", at [www.incbiznet.com](http://www.incbiznet.com).

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**About Inc. 500|Inc. 5000 Conference** Each year, *Inc.* magazine and Inc.com celebrate the remarkable achievements of today's entrepreneurial superstars — the privately held small businesses that drive our economy. The Inc. 500|Inc. 5000 Conference brings together members of the Inc. 5000 community—both a new class of Inc. 5000 honorees and the list's alumni—for three days of powerful networking, inspired learning, and momentous celebration. *For the first time ever, this powerful networking event is open to all.* Please join us September 18-20, 2008 at the Gaylord National Resort and Convention Center in Washington, D.C. For more information or to register, visit [www.Inc500Conference.com](http://www.Inc500Conference.com) or call us at 877-211-0489.

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